



# ANNUAL GENERAL ASSEMBLY

AUGUST 28th, 2025



Financial Results 2024



# Global Leader in The Gaming Industry





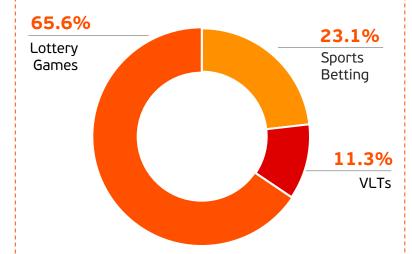


### INTRALOT Revenue Overview 2024





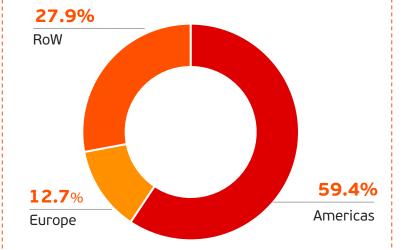
per Game Type (%)



- Lottery Games +0.1%
- Sports Betting +16.8%
- VLTs -1.1%
- 1. Includes revenues from IT Products & Services

#### Revenues

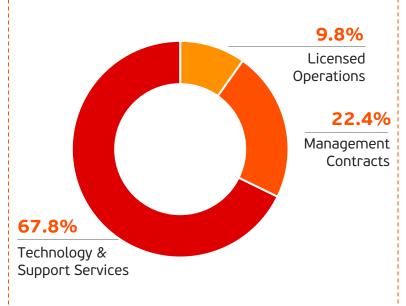
per Geography (%)



- Americas +6.5%
- Europe -24.0%
- RoW +15.1%

#### Revenues

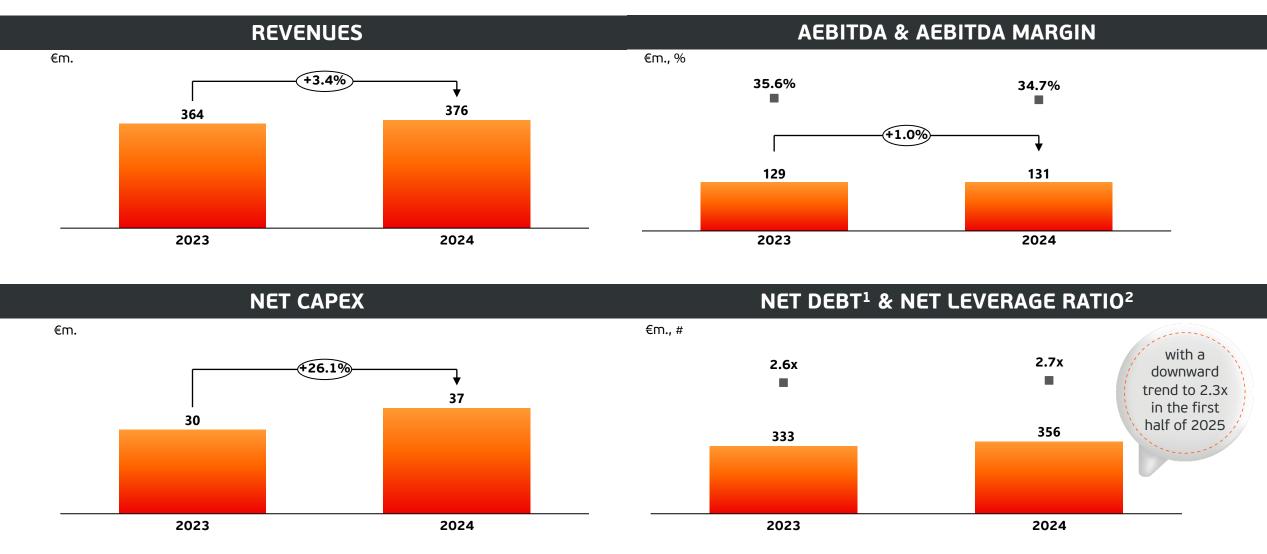
per Contract Type (%)



- Technology & support services -3.1%
- Licensed Operations +30.1%
- Management contracts +16.6%

## Financial Results Overview FY2024



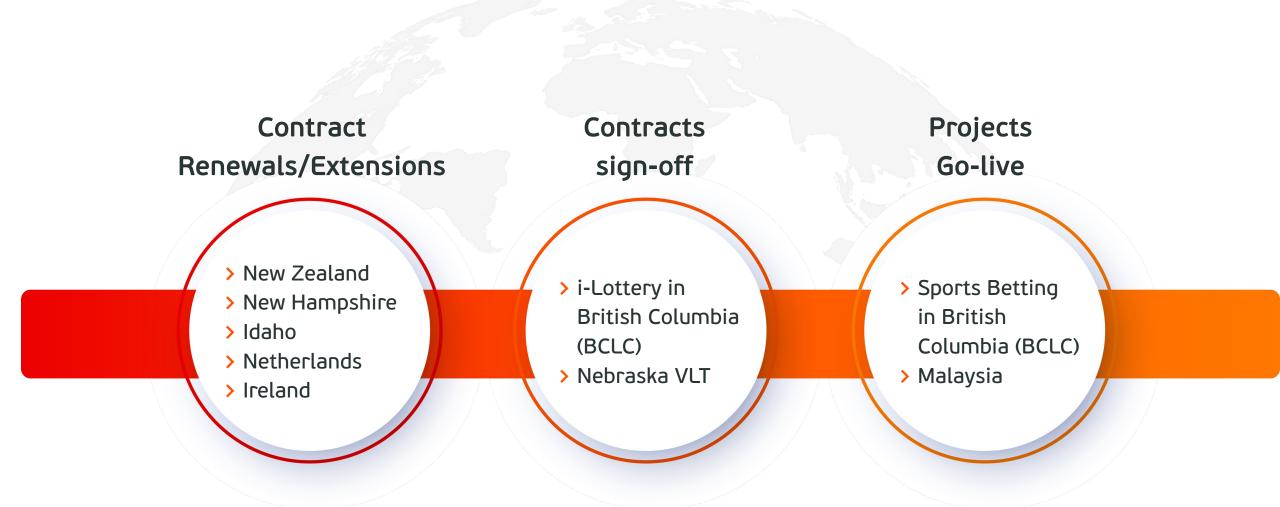


<sup>1.</sup> Adjusted Net Debt excludes the impact of €24.2 million related to Restricted cash.

<sup>2.</sup> Calculated as Adjusted Net Debt divided by AEBITDA.

## Business Developments







# Transaction Overview Bally's International Interactive (BII)



#### **VALUATION OF BII**

€2.67 bn

- Cash €1.530 bn
- Newly issued shares €1.136 bn of INTRALOT with implied value of €1.30

# TRANSACTION FUNDING

- 1. Loan **€1.6 bn**Including refinancing of INTRALOT existing debt
- 2. Share capital increase of €400m

#### **SHAREHOLDERS**

- Bally's Corporation to become the majority shareholder following the transaction
- Company to remain listed on ATHEX

#### **MID-TERM TARGETS**

• Leverage 2.5x

Net Debt

**EBITDA** 

• Dividend 35% of net income

## Proposed Transaction Adds Significant Scale and Diversification



# OPERATIONAL MODEL

# FINANCIAL

#### **Post-Acquisition Group**

- Recurring revenues underpinned by long-term contracts and leadership positions in regulated markets
- Robust margins and strong operating FCF generation

€415m

FY24 Pre-synergy

Adj. EBITDA

95%

FY24 Pre-synergy Op.

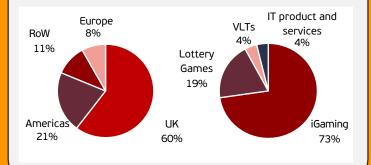
FCF Conversion

 Multiple avenues for growth supported by long-standing relationships in key markets

#### €1.085m FY24 Revenues

38%

FY24 Pre-synergy Adj. EBITDA Margin



### **intralot**



> €1.4 bn Contracted Revenue Backlog

89% Contracts Renewal Rate

16 Yrs Average Contract Length

€8 bn. Online Casino and Bingo TAM

A Leading Online Casino Operator In The UK

100% Regulated Markets

€376m

FY24 Revenues

35% FY24 Adj. **EBITDA Margin** 

€131m FY24 Adj. EBITDA

86%

FY24 Op. FCF Conversion €709m

FY24 Run-rate Revenues

40%

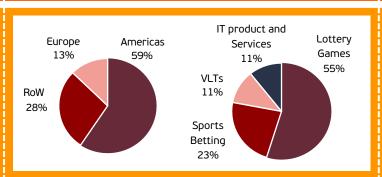
FY24 Adi. **EBITDA Margin** 

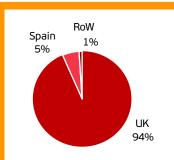
€283m FY24 Adi.

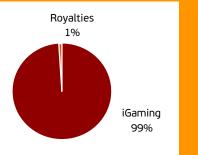
**EBITDA** 

99%

FY24 Adj. Op. FCF Conversion







## The Post-Acquisition Group is a Scaled Global Gaming Powerhouse with Market-Leading Technology and Products









01 Large and continuously growing addressable market. 02 Synergies in technology, geographic presence, and distribution channels. 03 Omni-channel provider with strong growth advantages. Strong and scalable presence in the B2B market, with significant prospects 04 for new contracts. 05 Significant geographic footprint for expansion into new B2C markets.





# Stable profitability supported by robust cash flow generation



Steady EBITDA profitability

Improved
Operating
Cash Flows

Net Debt Decrease Net Leverage Ratio Decrease

+1%

vs. 1H 2024

+60%

compared to 1H 2024 € -15%

vs. Dec-24

2.3x

compared to

2.7x in Dec-24

Driving

# Lottery Digital Transformation

With flexible, reliable, secure solutions and systems.



