

INTRALOT Group

ANNOUNCEMENT OF FINANCIAL RESULTS

**for the nine-month period
ended September 30th, 2022**

intralot



“INTRALOT announces steady Revenue and +6.6% EBITDA increase in 9M22”

November 30th, 2022

INTRALOT SA (RIC: **INLr.AT**, Bloomberg: **INLOT GA**), an international gaming solutions and operations leader, announces its financial results for the nine-month period ended September 30th, 2022, prepared in accordance with IFRS.

OVERVIEW

- › Group Revenue at €301.7m (-0.3% y-o-y) and EBITDA at €88.0m (+6.6% y-o-y) in 9M22.
- › On a quarterly basis, 3Q22 vs. 3Q21, EBITDA increased by 16.6%, while LTM EBITDA rose to €115.9m, up by 4.9% vs FY21 on a continuing basis.
- › NIATMI (Net Income After Tax and Minority Interest) from continuing operations at €-6.0m, vs. €+44.5m a year ago, impacted by the balance sheet optimization transaction that generated a one-off gain of €88.5m during 3Q21.
- › Operating Cash Flow at €67.7m in 9M22.
- › Group Net CAPEX in 9M22 was €15.2m.
- › Group Cash at the end of 9M22 at €98.8m.
- › Net Debt at €509.6m at the end of 9M22.
- › Strong free cash flow generation and completion of credit positive restructuring actions had a positive impact on Net Debt. On the other hand, gross debt position was adversely affected by the devaluation of euro.
- › Net Debt/ LTM EBITDA at 4.4x in 9M22.
- › On September 6, 2022 INTRALOT announced the extension of cooperation with OPAP S.A. for one additional year, from 31st of July 2024 to 31st of July 2025, with the possibility of further extension of such for one (1) additional year, in the field of the numerical lottery products and services.

Note:

Due to rounding, numbers presented throughout this, and other documents may not add up precisely to the totals.

Group Headline Figures

(in € million)	9M22	9M21	% Change	3Q22	3Q21	% Change	LTM
Revenue (Turnover)	301.7	302.8	-0.3%	96.9	100.2	-3.2%	413.0
GGR	256.6	244.4	5.0%	88.1	80.5	9.4%	347.5
OPEX ¹	(70.2)	(68.0)	3.3%	(20.8)	(22.5)	-7.4%	(103.9)
EBITDA²	88.0	82.6	6.6%	33.0	28.3	16.6%	115.9
<i>EBITDA Margin (% on Revenue)</i>	29.2%	27.3%	+ 1.9pps	34.0%	28.2%	+ 5.8pps	28.1%
<i>EBITDA Margin (% on GGR)</i>	34.3%	33.8%	+ 0.5pps	37.4%	35.1%	+ 2.3pps	33.4%
Capital Structure Optimization expenses	(1.1)	(16.9)	-93.3%	(0.8)	(5.7)	-85.5%	(1.4)
D&A	(53.8)	(48.3)	11.4%	(17.2)	(16.3)	5.5%	(76.5)
EBT	19.4	56.8	-65.9%	11.3	67.2	-83.1%	(0.3)
<i>EBT Margin (%)</i>	6.4%	18.8%	- 12.3pps	11.7%	67.1%	- 55.4pps	-0.1%
NIATMI from continuing operations	(6.0)	44.5	-	0.1	62.1	-99.9%	(24.0)
Total Assets	620.9	575.3	-	-	-	-	-
Gross Debt	608.4	591.4	-	-	-	-	-
Net Debt	509.6	501.2	-	-	-	-	-
Operating Cash Flow from total operations	67.7	84.2	-19.6%	26.3	33.0	-20.3%	90.9
Net CAPEX	(15.2)	(17.7)	-13.8%	(4.7)	(8.2)	-42.4%	(20.5)

INTRALOT Chairman & CEO Sokratis P. Kokkalis noted:

“INTRALOT’s significantly improved financial results for the 9-month period reflect the benefits from the extensive business and capital structure re-organization efforts during 2021 and 2022 along with healthy cash flow generation and profit margins that create stability and provide us the runway to deploy our plans on opportunities, particularly in the online domain, in the US and around the world.”

¹ OPEX line presented excludes the capital structure optimization expenses.

² The Group defines “EBITDA” as “Operating Profit/(Loss) before tax” adjusted for the figures “Profit/(loss) from equity method consolidations”, “Profit/(loss) to net monetary position”, “Exchange Differences”, “Interest and related income”, “Interest and similar expenses”, “Income/(expenses) from participations and investments”, “Write-off and impairment loss of assets”, “Gain/(loss) from assets disposal”, “Reorganization costs” and “Assets’ depreciation and amortization”.

OVERVIEW OF RESULTS

REVENUE

Reported consolidated **revenue** posted a stable performance compared to 9M21, leading to a total revenue for the nine-month period ended September 30th, 2022, of €301.7m (-0.3%).

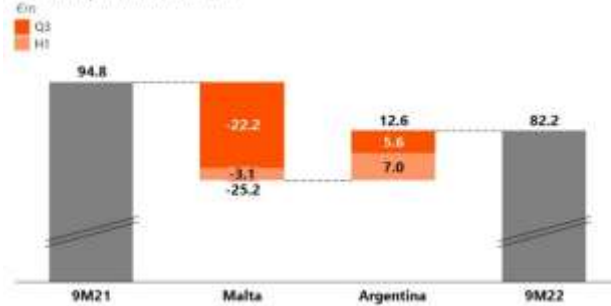
- From a contribution perspective, Lottery Games remain our largest contributor to Group turnover with a share of 64.6%, followed by Sports Betting with a share of 14.4%, VLTs monitoring with a share of 11.8%, Technology contracts with a share of 9.0%, and Racing with a share of 0.3%.
- Reported consolidated revenue for the nine-month period is lower by €-1.0m year over year. The main factors that drove top line performance per Business Activity are:
 - €-12.6m (-13.3%) from our **Licensed Operations (B2C)** activity line with the variance driven by:
 - Lower revenue in **Malta** (€-25.2m or -36.5% y-o-y) due to the license expiration early July 2022 and
 - Higher revenue in **Argentina** (€+12.6m or +49.2% y-o-y), driven by local market growth. In local currency, current year results posted a +88.4% y-o-y increase.
 - €+10.8m (+6.2%) from our **Technology and Support Services (B2B/ B2G)** activity line, with the variance driven by:
 - Higher revenue in **Australia**, (€+4.6m or +41.2% y-o-y),
 - Higher revenue in **Croatia** (€+1.7m or +45.0% y-o-y) following full integration of our lottery solution,
 - Higher revenue from other jurisdictions (€+5.9m) mainly due to services related sales and
 - Lower revenue in **US** operations (€-1.3m or -1.2% y-o-y) mainly due to lower merchandise sales, fully offsetting the higher service revenue by 5.9%. From a currency perspective, there was a positive impact of 11.1% (Euro depreciation versus a year ago — in average terms).



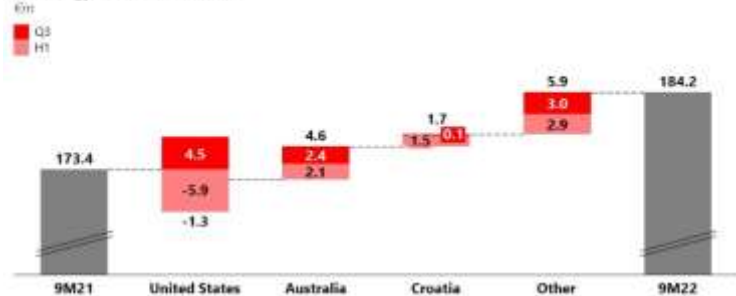
- €+0.8m (or +2.2%) from our **Management (B2B/ B2G)** contracts activity line with the variance driven by:

- Higher revenue in **Morocco** (€+0.5m),
- Higher revenue from our **US Sports Betting** contracts in Montana and Washington, D.C. (€+0.2m) and
- Steady performance, in EUR terms, from our **Turkish³** operations. In local currency, current year results posted a +86.6% y-o-y increase favored by the growth of the online market. In 9M22, the local Sports Betting market expanded close to 1.6 times y-o-y, with the online segment representing close to 86% of the market at the end of 9M22. Nevertheless, the benefit of the Sports Betting market expansion was fully counterbalanced by the appreciation of EUR (+86.2% versus a year ago – in average terms).

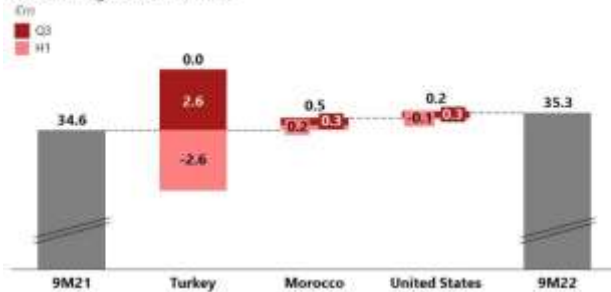
Licensed Operations Pillar, 9M22



Technology Services Pillar, 9M22



Game Management Pillar, 9M22



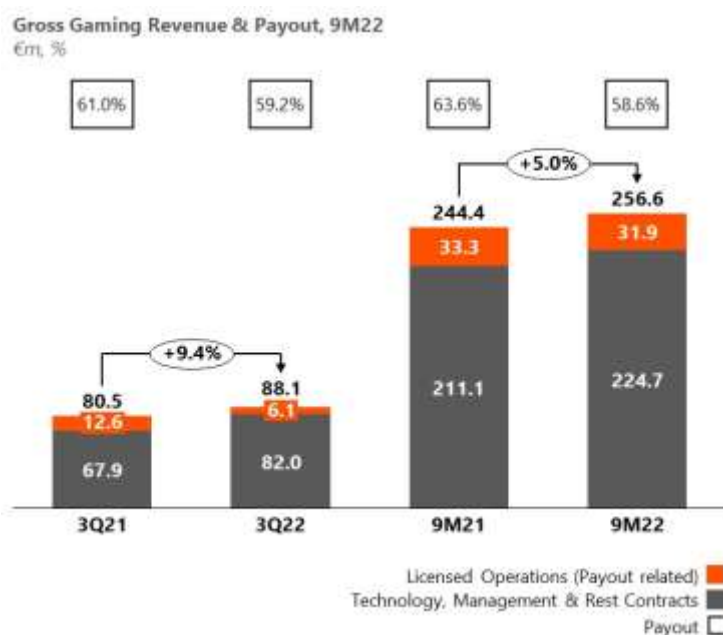
- On a quarterly basis, revenue decreased by 3.2% compared to 3Q21, leading to total revenue for the nine-month period that started on July 1st, 2022, and ended on September 30th, 2022, of €96.9m. Decreased revenue for the quarter (€-3.3m) is primarily attributed to the license expiration in Malta. The decreased revenue y-o-y was partially offset by the favorable performance across most key regions.
- **Constant currency basis:** In 9M22, revenue – net of the negative FX impact of €18.5m – reached €320.3m (+5.8% y-o-y), while 3Q22 revenue, net of the negative FX impact of €11.0m, reached €107.9m (+7.7% y-o-y).

³ Turkey figures have been restated based on IAS 29 (Financial Reporting in Hyperinflationary Economies) to reflect current purchasing power.

GROSS GAMING REVENUE & Payout

- Gross Gaming Revenue (GGR)** from continuing operations concluded at €256.6m in 9M22, posting an increase of 5.0% (or €+12.2m) year over year, attributable to:

- the increase in the non-payout related GGR (+6.4% y-o-y or €+13.6m vs. 9M21) driven by the improved performance across most key regions, followed by
- the decrease in the payout related GGR (-4.3% y-o-y or €-1.4m vs. 9M21) arising from the lower sales in Malta, in part mitigated by the better performance of Argentina and the lower payout ratio both in Malta and Argentina (-16.0% y-o-y on wagers from licensed operations⁴).



9M22 Payout Ratio⁵ decreased by 5.0pps vs. 9M21 (58.6% vs. 63.6%), significantly affected by the weighted contribution from our operations in Malta.

- In 3Q22, GGR from continuing operations increased by 9.4% (or €+7.6m y-o-y).
- Constant currency basis:** In 9M22, GGR – net of the negative FX impact of €13.3m – reached €269.9m (+10.4% y-o-y), while 3Q22 GGR – net of the negative FX impact of €7.5m – reached €95.6m (+18.8% y-o-y).

⁴ Licensed Operations Revenue also include a small portion of non-Payout related revenue, i.e., value-added services, which totaled €5.2m and €3.1m for 9M22 and 9M21 respectively, and €2.2m and €1.4m for 3Q22 and 3Q21 respectively.

⁵ Payout ratio calculation excludes the IFRS 15 impact for payments to customers.

OPERATING EXPENSES⁶ & EBITDA⁷

- Total **Operating Expenses** ended higher by €2.2m (or 3.3%) in 9M22 (€70.2m vs. €68.0m). After excluding the higher D&A expenses (€2.4m), mainly in USA and Turkey (Bilyoner), Operating Expenses ended lower by €0.2m. On a quarterly basis, **Operating Expenses** posted a decrease of €1.7m (or 7.4%) in 3Q22 (€20.8m vs. €22.5m in 3Q21).
- **Other Operating Income** from continuing operations ended at €17.9m presenting an increase of 13.1% y-o-y (or €+2.1m). On a quarterly basis, **Other Operating Income** exhibited an increase of 11.0% or €+0.6m. The bulk of income is mainly driven by the equipment leases in the USA.
- **EBITDA** from continuing operations amounted to €88.0m in 9M22, posting an increase of 6.6% (or €5.5m) compared to 9M21. The main factors of the improvement are attributed to the boosted performance in Argentina and Croatia coupled also with the cost containment actions at HQ level.
- On a yearly basis, **EBITDA margin** on sales improved to 29.2%, compared to 27.3% in 9M21 (+1.9pps).
- On a quarterly basis, **EBITDA** increased by €4.7m vs. 9M21 (or 16.6%), following improved margins accompanied with lower costs as described above. At the same time, **EBITDA margin** on sales posted an increase of 5.8pps.
- **LTM EBITDA** stands at €115.9m, up by 4.9% vs FY21, on a continuing basis.
- **Constant currency basis:** In 9M22, EBITDA, net of the negative FX impact of €5.3m, reached €93.4m (+13.0% y-o-y), while 3Q22 EBITDA, net of the negative FX impact of €3.5m, reached €36.4m (+28.9% y-o-y).

EBT / NIATMI

- **EBT** in 9M22 totaled €19.4m, compared to €56.8m in 9M21, with the variance driven by:
 - the lower interest income arising mainly from the balance sheet optimization transaction that concluded within 3Q21 (€45.4m vs 9M21),
 - the lower income from participations and investments (€44.8m vs 9M21), significantly affected by the gain from the balance sheet optimization transaction during 3Q21,
 - the higher D&A (€5.5m vs 9M21), mainly in Turkey (Bilyoner) and
 - the negative impact from FX results (€1.9m vs 9M21), as a result of the valuation of cash balances in foreign currency other than the functional currency of each entity, and the valuation of commercial and borrowing liabilities of various subsidiaries abroad in EUR, as well as the negative effect from the reclassification of FX reverses to Income Statement applying IFRS10

With the decrease at EBT level being partially counterbalanced by:

- the lower interest expenses, a direct effect of the debt restructuring process (€21.7m vs. 9M21),
- the lower reorganization expenses following the successful conclusion of our capital structure optimization process (€15.7m vs 9M21),

⁶ Operating Expenses analysis excludes expenditures related to capital structure optimization.

⁷ EBITDA analysis excludes Depreciation & Amortization, and expenditures related to capital structure optimization.

- the gains on net monetary position (€12.7m vs 9M21) arising mostly from Turkey due to IAS 29 (considered a hyperinflationary economy since June 2022),
 - the positive impact from EBITDA (€5.5m vs 9M21) and
 - the absence of impairments and write-offs (€4.7m vs 9M21) that took place in 1H21.
- In 3Q22, **EBT** ended at €11.4m (3Q21: €67.2m) mainly attributed to:
 - the lower interest income (€45.5m vs. 3Q21) as described above and
 - the lower income from participations and investments (€42.6m vs 3Q21) as described above.

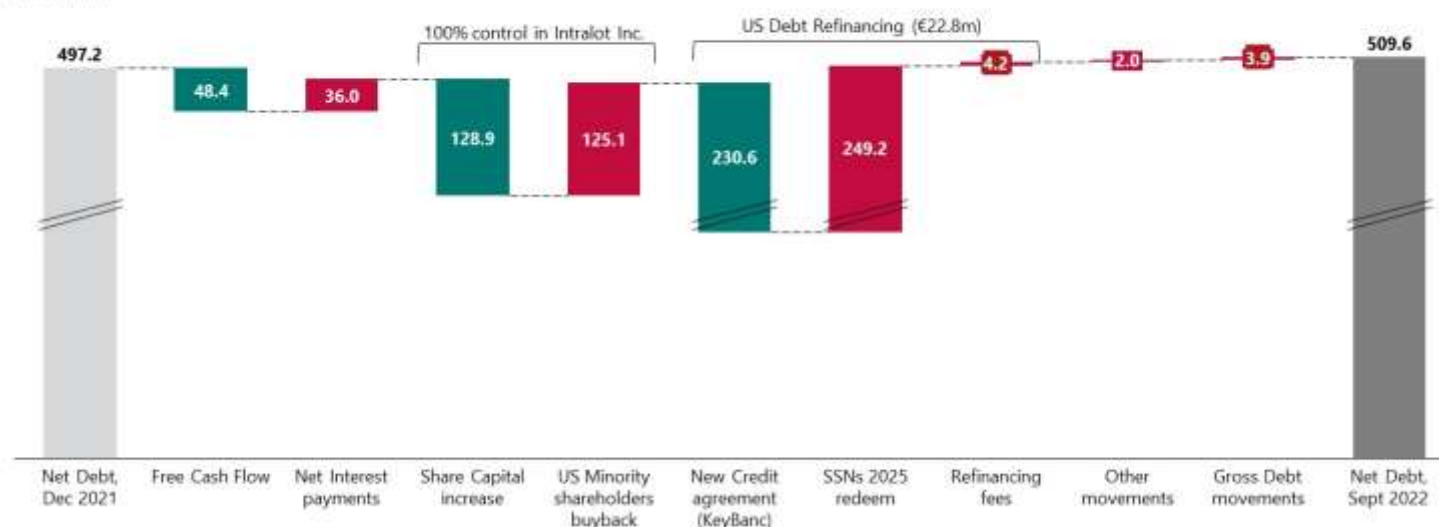
With the decrease at EBT level being partially offset by:

- the lower interest expenses (€17.8m vs. 3Q21) as described above,
 - the lower reorganization expenses (€4.9m vs. 3Q21) as described above,
 - the positive impact from EBITDA (€4.7m vs. 3Q21),
 - the gains on net monetary position (€3.6m vs. 3Q21) as described above and
 - the better FX results (€1.5m vs 3Q21).
- **Constant currency basis:** In 9M22 EBT, adjusted for the FX impact, reached €35.1m, from €54.6m in 9M21, while 3Q22 EBT, adjusted for the FX impact, reached €25.7m, from €67.8m in 3Q21.
 - **NIATMI from continuing operations** in 9M22 concluded at €-6.0m compared to €44.5m in 9M21. **NIATMI from total operations** in 9M22 amounted to €-0.5m (deteriorated by €-35.9m vs. a year ago). The positive variance of €5.6m between continued and total operations is a result of our participation disposal in Taiwan. In 3Q22, **NIATMI** shaped at €0.1m vs €62.1m in 3Q21 both on a total and continued basis.
 - **Constant currency basis:** NIATMI (total operations) in 9M22, on a constant currency basis, reached €3.1m from €32.0m in 9M21, while in 3Q22, on a constant currency basis, reached €4.4m from €62.4m in 3Q21.

CASH-FLOW

- Operating Cash-flow** in 9M22 amounted to €67.7m, decreased by €16.5m, compared to 9M21, mainly adversely impacted by the income tax return that the Group received during 1Q21 on behalf of the parent company.
- Net CAPEX** in 9M22 was €15.2m, lower by €2.4m compared to 9M21, with US projects consuming most of the CAPEX needs.
- Net Debt**, as of September 30th, 2022, increased to €509.6m from €497.2m at the start of the year. Strong free cash flow⁸ generation and completion of restructuring actions [(1.) redemption of minority shares of US subsidiary through latest share capital increase and (2.) US debt refinancing], had a positive impact on Net Debt. On the other hand, gross debt movement was adversely impacted by the weakening euro that fully offset the benefit from the reduction in our USD denominated gross debt.

Net Debt Movement, 9M22
in € million



⁸ Free Cash Flow defined as "Net Cash from Operating activities" adjusted for "Net Dividends", "Net Capex", "Repayment of leasing obligations", "Reorganizations costs paid" and "Exchange differences"

OUTLOOK

Economies around the world have entered a challenging phase following the war tensions in Ukraine and the energy crisis that added to the supply chain disruptions of recent pandemic. High inflationary pressures have forced policymakers to take actions and ensure price stability. Central banks in US and Europe have already raised interest rates and the outlook is that further hikes will follow with direct impact on the financing servicing costs of Intralot Group.

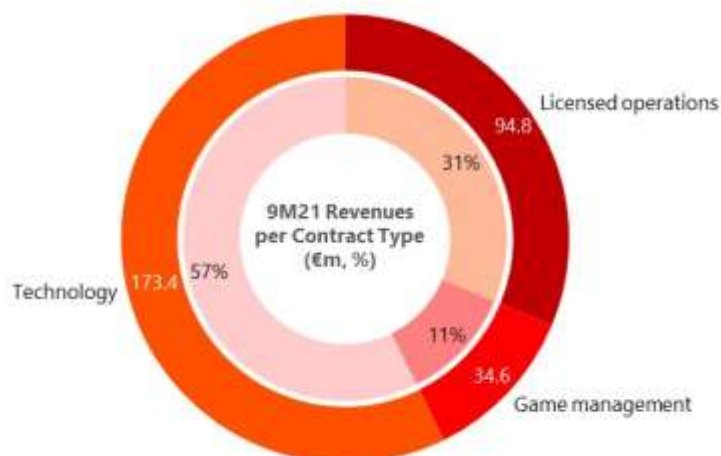
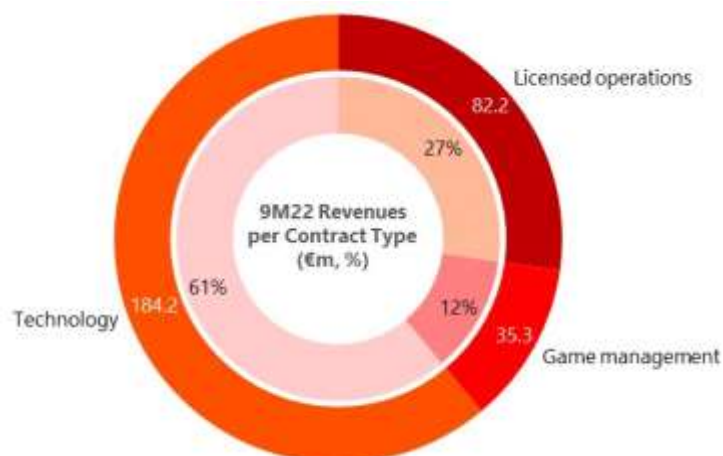
Our Group does not have direct exposure in terms of operations or dependency on suppliers in Ukraine and Russia. Most of the inflation surge so far is driven by high commodity prices, on which our Group's exposure is limited. However, the indirect effects on the Group's business activities from the flagging growth in most economies and the increase in operating expenses due to wage inflation pressures cannot be overlooked.

The Management of the Company monitors the geopolitical and economic developments on a constant basis and is ready to take all the necessary measures for protecting its operations.

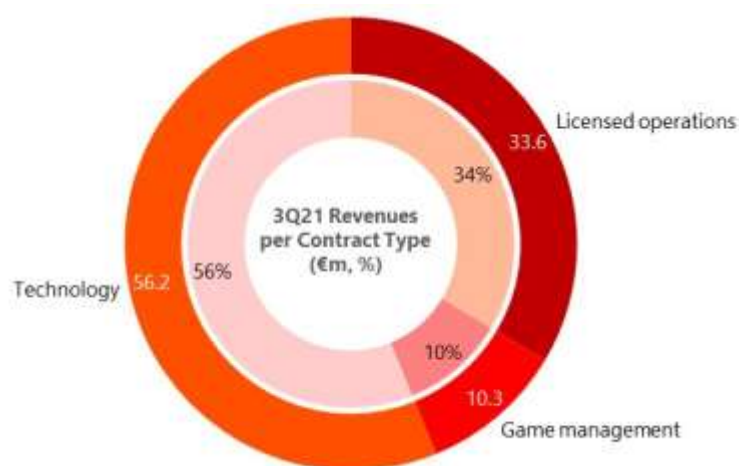
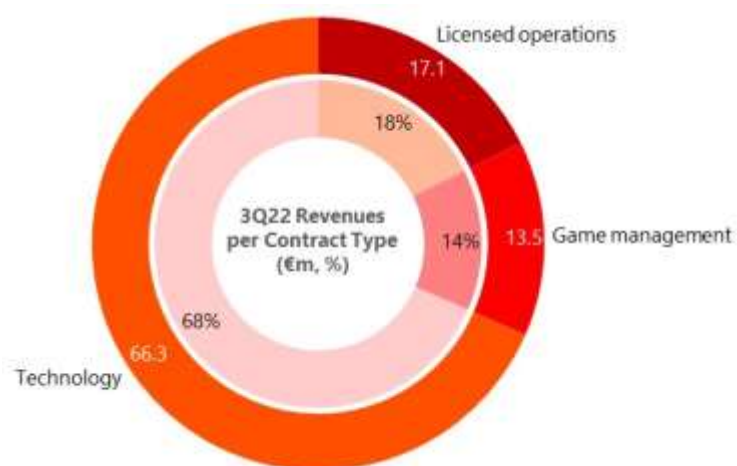
APPENDIX

Performance per Business Segment⁹

YTD Performance



Quarterly Performance



Performance per Geography

Revenue Breakdown

(in € million)	9M22	9M21	% Change
Europe	90.7	115.9	-21.8%
Americas	177.5	160.7	10.4%
Other	50.2	44.8	12.0%
Eliminations	(16.6)	(18.7)	-
Total Consolidated Sales	301.7	302.8	-0.3%

⁹ Part of the US revenue that concerns SB management, has been included under the category "Game Management". The rest of the US revenue is included under the "Technology" business segment.

Gross Profit Breakdown

(in € million)	9M22	9M21	% Change
Europe	7.7	6.3	22.1%
Americas	41.3	46.2	-10.7%
Other	42.5	37.4	13.6%
Eliminations	(4.8)	(3.4)	-
Total Consolidated Gross Profit	86.6	86.5	0.1%

Gross Margin Breakdown

	9M22	9M21	% Change
Europe	8.5%	5.4%	+ 3.0pps
Americas	23.3%	28.7%	- 5.5pps
Other	84.5%	83.4%	+ 1.2pps
Total Consolidated Gross Margin	28.7%	28.6%	+ 0.1pps

INTRALOT Parent Company results

- **Revenue** for the period decreased by 6.4%, to €18.9m, with the decrease attributable mainly to lower rendering of services towards the Group's subsidiaries in the current period.
- **EBITDA** shaped at €-4.1m from €-6.9m in 9M21, with the positive variance stemming from the improved margins and cost containments.
- **Earnings after Taxes (EAT)** at €-23.3m from €28.0m in 9M21, impacted mainly by the non-cash gain following the balance sheet optimization transaction that concluded within 3Q21.

(in € million)	9M22	9M21	% Change	LTM
Revenue	18.9	20.2	-6.4%	42.5
Gross Profit	(1.3)	(2.5)	-46.9%	6.9
Other Operating Income ¹⁰	0.6	0.3	147.2%	2.0
OPEX ¹⁰	(13.6)	(15.2)	-11.1%	(20.0)
EBITDA¹⁰	(4.1)	(6.9)	-40.7%	2.3
EAT	(23.3)	28.0	-	(23.5)
CAPEX (paid)	(1.6)	(2.1)	-21.8%	(2.1)

¹⁰ Other Operating Income, Operating Expenses and EBITDA lines presented exclude the expenditures and recharges related to capital structure optimization.

CONFERENCE CALL INVITATION – 9M22 FINANCIAL RESULTS

Sokratis Kokkalis, Chairman & CEO, Chrysostomos Sfatos, Deputy Group CEO, Nikolaos Nikolakopoulos, Deputy Group CEO, Fotis Konstantellos, Deputy Group CEO, Andreas Chrysos, Group CFO, Vasileios Vasdaris, Group Tax & Accounting Director, Antonis Skiadas, Group Finance, Controlling & Budgeting Director and Michail Tsagalakis, Capital Markets Director, will address INTRALOT's analysts and institutional investors to present the Company's Nine Month 2022 results, as well as to discuss the latest developments at the Company.

The financial results will be released on the ATHEX website (www.helex.gr) and will be posted on the company's website (www.intralot.com) on Wednesday, November 30th, 2022 (before the opening of the ATHEX trading session).

AGENDA: Brief Presentation - Question and Answer Session

CONFERENCE CALL DETAILS

Date: Wednesday, November 30th, 2022	
Time: Greek time 17:00 - UK time 15:00 - CET 16:00 - USA time 10:00 (East Coast Line)	
Conference Phone GR	 + 30 211 180 2000
Conference Phone GR	 + 30 213 009 6000
Conference Phone GB	 + 44 (0) 203 059 5872
Conference Phone GB	 + 44 (0) 800 368 1063
Conference Phone US	 + 1 516 447 5632
We recommend that you call any of the above numbers 5 to 10 minutes before the conference call is scheduled to start.	

TO REGISTER FOR THE EVENT PLEASE CLICK HERE: [Global Pre-Registration Link](#)

LIVE WEBCAST DETAILS

The conference call will be available via webcast in real time over the Internet and you may join by linking at the internet site:

<https://87399.choruscall.eu/links/intralotQ322.html>

DIGITAL PLAYBACK

There will be a digital playback on November 30th, 2022, at 19:00 (GR Time). This Service will be available until the end of the business day December 9th, 2022.

Please dial the following numbers and the **PIN CODE: 059 #** from a touch-tone telephone

Digital Playback UK: + 44 (0) 203 059 5874

Digital Playback US: + 1 631 257 0626

Digital Playback GR: + 30 210 946 0929

In case you need further information, please contact Intralot, Mr. Antonis Mandilas, at the telephone number: +30 213 0397000 or Chorus Call Hellas S.A., our Teleconferencing Services Provider, Tel. +30 210 9427300.

SUMMARY OF FINANCIAL STATEMENTS

Group Statement of Comprehensive Income

<i>(in € million)</i>	9M22	9M21	% Change	3Q22	3Q21	% Change	LTM
Revenue	301.7	302.8	-0.3%	96.9	100.2	-3.2%	413.0
Gross Profit	86.6	86.5	0.1%	30.3	28.8	5.3%	119.5
Other Operating Income	17.9	15.9	13.1%	6.2	5.6	11.0%	23.7
OPEX	(70.2)	(68.0)	3.3%	(20.8)	(22.5)	-7.4%	(103.9)
EBITDA	88.0	82.6	6.6%	33.0	28.3	16.6%	115.9
<i>Margin %</i>	29.2%	27.3%	+ 1.9pps	34.0%	28.2%	+ 5.8pps	28.1%
Capital Structure Optimization expenses	(1.1)	(16.9)	-93.3%	(0.8)	(5.7)	-85.5%	(1.4)
D&A	(53.8)	(48.3)	11.4%	(17.2)	(16.3)	5.5%	(76.5)
EBIT	33.1	17.5	89.8%	14.9	6.2	138.5%	37.9
Interest expense (net)	(27.4)	(3.7)	640.1%	(7.9)	19.9	-	(37.3)
Exchange differences	0.3	2.2	-84.7%	0.8	(0.6)	-	(3.1)
Other	13.3	40.8	-67.4%	3.5	41.7	-91.6%	2.1
EBT	19.4	56.8	-65.9%	11.3	67.2	-83.1%	(0.3)
NIATMI	(0.5)	35.4	-	0.1	62.1	-99.9%	(18.4)
NIATMI continuing	(6.0)	44.5	-	0.1	62.1	-99.9%	(24.0)
NIATMI discontinued	5.6	(9.1)	-	-	-	-	5.6

Group Statement of Financial Position

<i>(in € million)</i>	9M22	FY21
Tangible Assets (incl. investment properties)	122.2	123.2
Intangible Assets	219.2	204.3
Other Non-Current Assets	19.8	21.7
Inventories	28.1	18.7
Trade and Other Short-term Receivables	132.8	130.2
Cash and Cash Equivalents	98.8	107.3
Total Assets	620.9	605.5
Share Capital	111.4	45.7
Share Premium	62.1	-
Other Equity Elements	(293.8)	(169.1)
Reserves from profit / (loss) recognized directly in other comprehensive income and related to assets held for sale	-	-
Non-Controlling Interests	18.5	8.0
Total Shareholders' Equity	(101.8)	(115.5)
Long-term Debt	591.3	588.0
Provisions/ Other Long-term Liabilities	27.9	19.2
Short-term Debt	17.1	16.5
Other Short-term Liabilities	86.4	97.3
Total Liabilities	722.7	720.9
Total Equity and Liabilities	620.9	605.5

Group Statement of Cash Flows

<i>(in € million)</i>	9M22	9M21
EBT from continuing operations	19.4	56.8
EBT from discontinued operations	5.6	(7.9)
Plus/less adjustments	62.7	34.8
Decrease/(increase) of inventories	(6.4)	(2.2)
Decrease/(increase) of receivable accounts	7.3	25.2
(Decrease)/increase of payable accounts	(14.2)	(27.4)
Income tax paid	(6.7)	5.0
Net Cash from Operating Activities	67.7	84.2
Net CAPEX	(15.2)	(17.7)
(Purchases) / Sales of subsidiaries & other investments	(125.7)	9.6
Interest received	2.0	1.5
Dividends received	0.2	-
Net Cash from Investing Activities	(138.7)	(6.5)
Proceeds from issues of shares and other equity securities	128.9	-
Treasury shares purchase	-	0.1
Cash inflows from loans	226.4	10.4
Repayment of loans	(250.7)	(12.1)
Repayment of leasing obligations	(3.0)	(3.4)
Interest and similar charges paid	(38.0)	(56.5)
Dividends paid	(2.9)	(6.5)
Reorganization costs paid	(1.0)	(17.7)
Net Cash from Financing Activities	59.8	(85.6)
Net increase / (decrease) in cash for the period	(11.2)	(7.9)
Exchange differences	2.6	(1.8)
Cash at the beginning of the period	107.3	100.0
Cash at the end of the period from total operations	98.8	90.3

About [INTRALOT](#)

INTRALOT, a publicly listed company established in 1992, is a leading gaming solutions supplier and operator active in 41 regulated jurisdictions worldwide. With a global workforce of approximately 1,700 employees in September 2022, INTRALOT is committed to redefine innovation and quality of services in the lottery and gaming sector, while supporting operators in raising funds for good causes. Uniquely positioned to deliver state-of-the-art technology across geographies, the company has developed an advanced ecosystem that serves all verticals enabling the digital transformation of gaming operators and offering players an unparalleled gaming experience. INTRALOT has been awarded the prestigious Responsible Gaming Framework certification by the World Lottery Association and is certified under the WLA Security Control Standard. Visit us at www.intralot.com.

For more information:

Mr. Michail Tsagalakis, Capital Markets Director

Phone: +30 210 6156000, +30 6937 418338, +31 63 1049107, Fax: +30 210 6106800, email: ir@intralot.com

www.intralot.com