



PRESS RELEASE

INTRALOT ENTERS THE CANADIAN MARKET THROUGH A NEW CONTRACT WITH BRITISH COLUMBIA LOTTERY CORPORATION (BCLC)

May 27th, 2019

INTRALOT S.A. announces the signing of a contract between BCLC, which operates lottery on behalf of the Government of British Columbia and INTRALOT Inc., its US subsidiary to provide a lottery central system with its novel platform Lotos X, its holistic lottery solution that includes INTRALOT's cutting edge lottery terminals with their innovative camera based technology along with additional software products, and ongoing maintenance services. The contract is for an initial 5-year term that can be extended up to another 6 years.

BCLC completed a public procurement process for new lottery terminals and software in 2017, and entered into a contract with Novomatic Lottery Solutions (NLS). However, in October 2018, BCLC and NLS agreed to use the contract assignment provision to assign the contract to INTRALOT, which was already working on the project as a provider of terminal hardware.

In January 2019, BCLC conducted a subsequent public procurement process for Gaming Engine Services with INTRALOT as the successful bidder.

Enhancements underway at BCLC include new lottery terminals, stand-alone ticket checkers, printers and display units, as well as the related software systems. Once launched in fiscal year 2021/22, the project will support the evolving needs of retailers and players with a faster purchasing experience, enhanced functionality and a more user-friendly terminal.

The upfront value of BCLC's contract with INTRALOT for the implementation of the new lottery terminals and systems, and Gaming Engine Services, is CAD 24.5 million and is included in BCLC's capital budget through to fiscal year 2021/22.

INTRALOT's Group Deputy CEO, Mr. Nikos Nikolakopoulos commented: *"We are pleased to have been awarded by BCLC with a new contract to deliver our next-generation lottery solutions which will drive players' engagement and transform their playing experience. This agreement represents a significant milestone for INTRALOT entering the Canadian market, offering our industry-leading product portfolio to enable long-term innovation and constant growth, ultimately generating more revenue for the benefit of the Province of British Columbia community"*.

About INTRALOT

INTRALOT, a public listed company established in 1992, is a leading gaming solutions supplier and operator active in 47 regulated jurisdictions around the globe. With €0.9 billion turnover and a global workforce of approximately 5,200 employees (3,000 of which in HQ and subsidiaries and 2,200 in associates) in 2018, INTRALOT is an innovation – driven corporation focusing its product development on the customer experience. The company is uniquely positioned to offer to lottery and gaming organizations across geographies market-tested solutions and

retail operational expertise. The company has designed a new ecosystem of holistic omni-channel solutions across verticals (Lottery, Betting, Interactive, VLT) for Lotteries digital transformation. INTRALOT has been awarded the prestigious WLA Responsible Gaming Framework Certification by the World Lottery Association (WLA) and the WLA certificate for the Security Control standard.

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About BCLC

BCLC conducts and manages lottery, eGaming, bingo and casino gambling entertainment on behalf of the Province of British Columbia. Since 1985, BCLC has delivered more than \$21 billion in revenue to the Province to support health care, education, social programs and charitable organizations.

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