

PRESS RELEASE

INTRALOT SIGNS CONTRACT IN GERMANY FOR THE DELIVERY OF 550 PHOTON TERMINALS

February 6th, 2019

LOTTO Hamburg GmbH, one of the German State Lotteries, has awarded INTRALOT Global Operations B.V. (hereinafter INTRALOT), a fully owned subsidiary company of INTRALOT S.A., a contract to replace its current gaming terminals. INTRALOT was selected as the successful technology vendor after a thorough procurement process and a proof of concept assessment.

The agreement includes the delivery of 550 PHOTON gaming terminals, printers and display units including the embedded operating system software and peripheral drivers, plus an optional delivery of an additional 100 PHOTON gaming terminals over the contract duration. The agreement also covers the maintenance and support of the gaming terminals including the embedded operating system software and drivers.

PHOTON is the industry's leading lottery terminal and the first full-size retailer terminal to successfully utilize image scanning technology for reading playslips and barcodes of any kind. The total absence of moving parts together with INTRALOT's patented ICON Digital Imaging technology takes efficiency, reliability, speed and ease-of-use to a whole new level, as attested by retailers all over the world. PHOTON offers the smallest footprint in its class, top-notch processing power with significantly lower power consumption and a unique modular architecture, combined with many options and add-ons such as fingerprint readers, multiple connectivity technologies and external web cameras. As such, PHOTON is a high-performance and cost-effective solution for any Lottery that requires secure and flexible lottery terminals complying with the most stringent quality standards.

LOTTO Hamburg is the state licensed lottery of the Free and Hanseatic City of Hamburg and offers state licensed games such as LOTTO 6aus49, GlücksSpirale, KENO, EuroJackpot and the legal sports betting games ODDSET and Toto for over 60 years. LOTTO Hamburg GmbH currently has approximately 440 Points of Sale distributed across the metropolitan area of the Free and Hanseatic City of Hamburg, where players are informed of LOTTO Hamburg's product offering and place their wagers. In 2018 the Lottery generated ca. €150 million in stakes. In September 2018, INTRALOT was awarded a 10-year contract for the provision of a new integrated Lottery System Platform with multi-mandate capability, customized to the individual needs and requirements of Lotto Hamburg as well as to the German Lottery Market, supporting LOTTO Hamburg's Strategic and Operational objectives.

Mr. Michael Heinrich, Managing Director of LOTTO Hamburg GmbH, stated: *"Our Points of Sale are of prime importance for the success of our gaming business and the replacement of the gaming terminals is part of our plan to grow and modernize our retail network. INTRALOT's solution was determined as industry leading and the best fit for LOTTO Hamburg needs. We are excited to announce the contract award to INTRALOT, so congratulations to all involved."*

INTRALOT's Group Chief Commercial Officer, Mr. Nikos Nikolakopoulos commented: *"Following the recent contract award for the delivery of LOTTO Hamburg's new Lottery Suite, we are honoured by LOTTO Hamburg's continued trust and their decision to select INTRALOT as the technology provider of their new and upgraded gaming terminals. Their selection ratifies our excellent partnership and proves that we have met LOTTO Hamburg's Strategic and Operational objectives. The Lottery's retailers and players will enjoy the convenience offered by the best and most reliable gaming terminals in the world and we are looking forward to our next decade of collaboration."*

About INTRALOT

INTRALOT, a public listed company established in 1992, is a leading gaming solutions supplier and operator active in 52 regulated jurisdictions around the globe. With €1.1 billion turnover and a global workforce of approximately 5,100 employees (3,100 of which in HQ and subsidiaries and 2,000 in associates) in 2017, INTRALOT is an innovation – driven corporation focusing its product development on the customer experience. The company is uniquely positioned to offer to lottery and gaming organizations across geographies market-tested solutions and retail operational expertise. The company has designed a new ecosystem of holistic omni-channel solutions across verticals (Lottery, Betting, Interactive, VLT) for Lotteries digital transformation. INTRALOT has been awarded the prestigious WLA Responsible Gaming Framework Certification by the World Lottery Association (WLA) and the WLA certificate for the Security Control standard.

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