

## PRESS RELEASE

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### **INTRALOT announces agreement with Gauselmann Group to take over sports betting provider Totolotek SA**

The INTRALOT Group announces that it has reached an agreement with Merkur Sportwetten GmbH, a subsidiary of the Gauselmann Group based in Espelkamp, Germany to take over the renowned sports betting company Totolotek SA – a fully owned INTRALOT subsidiary in Poland. The share purchase agreement has already been concluded and both parties are now awaiting merger clearance. With this acquisition, the German company will enter the Polish market and thus expand its presence in Europe. Soon Polish sports betting fans will be able to place their bets under the sign of the well-known MERKUR sun: Merkur Sportwetten GmbH.

Totolotek has been firmly established in the Polish sports betting market for over 27 years and is one of the top three omnichannel betting companies in Poland. It markets its wide range of sports betting products through stationary trade at over 260 distribution points as well as online via its website and mobile app. Totolotek currently has 560 employees.

"We are delighted to have gained a strong strategic partner with Merkur Sportwetten, and the Gauselmann Group behind it. With its experience and financial strength as well as its innovative products for stationary trade and the online and mobile sector, it will help Totolotek achieve further growth," says Adam Lamentowicz, CEO of Totolotek.

"Consistent with INTRALOT's strategy of disinvesting from its non-core markets and focusing on the group's strategic markets, such as the USA, we are very glad we can safeguard Totolotek's continued growth within the strong Gauselmann Group and its European-market-focused sports-betting division Merkur Sportwetten. In my view, this transaction will create value for all involved parties – Gauselmann, Totolotek and INTRALOT – which was fundamentally important from INTRALOT's point of view when deciding to proceed with this transaction," explains Andreas Chryssos, CFO of INTRALOT Group, summing up the acquisition of Totolotek by Merkur Sportwetten.

"Sports betting is extremely popular in Poland and for many football fans it's an essential part of a good match. The acquisition of Totolotek is an important part of our growth strategy to open up the Polish market and thereby gain another core market in Europe alongside Germany, Austria, Denmark and Belgium," explains Niko Steinkrauß, CEO of Merkur Sportwetten.

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#### **About INTRALOT**

INTRALOT, a public listed company established in 1992, is a leading gaming solutions supplier and operator active in 52 regulated jurisdictions around the globe. With €1.1 billion turnover and a global workforce of approximately 5,100 employees (3,100 of which in HQ and subsidiaries and 2,000 in associates) in 2017, INTRALOT is an innovation – driven corporation focusing its product development on the customer experience. The company is uniquely positioned to offer to lottery and gaming organizations across geographies market-tested solutions and retail operational expertise. The company has designed a new ecosystem of holistic omni-channel solutions across verticals (Lottery, Betting, Interactive, VLT) for Lotteries digital transformation. INTRALOT has been awarded the prestigious WLA Responsible Gaming Framework

Certification by the World Lottery Association (WLA) and the WLA certificate for the Security Control standard.

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